## BALANCE SHEET (Consolidated) <br> As at Jun. 30, 2008

| No. | Items | Code | Note | Jun. 30, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 | 3 |  |  |
| A | SHORT-TERM ASSETS | 100 |  | 4,326,059,869,249 | 3,135,512,550,218 |
| I | Cash \& Cash equivalents | 110 |  | 187,494,485,617 | 399,322,647,501 |
| 1 | Cash | 111 | V. 01 | 95,180,305,617 | 193,322,647,501 |
| 2 | Cash equivalents | 112 |  | 92,314,180,000 | 206,000,000,000 |
| II | Short-term financial investments | 120 | V. 02 | 300,572,226,287 | 266,000,000,000 |
| 1 | Short-term investments | 121 |  | 300,572,226,287 | 266,000,000,000 |
| 2 | Provision for devaluation of short-term security investment | 129 |  | 0 | 0 |
| III | Short-term receivables | 130 |  | 1,402,888,839,636 | 784,381,315,064 |
| 1 | Trade accounts receivables | 131 |  | 919,235,362,130 | 570,094,149,172 |
| 2 | Prepayment to suppliers | 132 |  | 394,771,605,295 | 217,069,003,458 |
| 3 | Short-term intercompany receivables | 133 |  | 0 | 0 |
| 4 | Receivables on percentage of construction contract comple | 134 |  | 0 | 0 |
| 5 | Other receivables | 135 | V. 03 | 96,115,762,222 | 4,784,002,625 |
| 6 | Provision for short-term bad receivables | 139 |  | (7,233,890,011) | (7,565,840,191) |
| IV | Inventories | 140 |  | 2,327,977,430,220 | 1,580,078,042,688 |
| 1 | Inventories | 141 | V. 04 | 2,328,781,005,204 | 1,581,360,954,945 |
| 2 | Provision for devaluation of inventories | 149 |  | $(803,574,984)$ | (1,282,912,257) |
| V | Other short-term assets | 150 |  | 107,126,887,489 | 105,730,544,965 |
| 1 | Short-term prepaid expenses | 151 |  | 12,495,005,376 | 9,230,945,908 |
| 2 | VAT deductible | 152 |  | 55,976,037,955 | 29,846,066,478 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 4,232,952 | 4,232,952 |
| 4 | Other short-term assets | 158 |  | 38,651,611,206 | 66,649,299,627 |
| B | LONG-TERM ASSETS | 200 |  | 1,836,058,983,652 | 1,621,282,269,054 |
| I | Long-term receivables | 210 |  | 262,295,268,500 | 239,429,372,500 |
| 1 | Long-term receivables from customers | 211 |  | 0 | 0 |
| 2 | Capital receivable from subsidiaries | 212 |  | 0 | 0 |
| 3 | Long-term inter-company receivables | 213 | V. 06 | 0 | 0 |
| 4 | Other long-term receivables | 218 | V. 07 | 262,295,268,500 | 239,429,372,500 |
| 5 | Provision for long-term bad receivable | 219 |  | 0 | 0 |
| II | Fixed assets | 220 |  | 983,693,183,722 | 950,048,782,543 |
| 1 | Tangible fixed assets | 221 | V. 08 | 878,877,117,947 | 866,051,056,425 |
|  | - Historical cost | 222 |  | 1,351,349,280,909 | 1,256,775,162,733 |
|  | - Accumulated depreciation | 223 |  | (472,472,162,962) | (390,724,106,308) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 13,195,391,166 | 14,959,391,455 |
|  | - Historical cost | 225 |  | 16,488,423,548 | 19,396,289,198 |
|  | - Accumulated depreciation | 226 |  | (3,293,032,382) | (4,436,897,743) |
| 3 | Intangible fixed assets | 227 | V. 10 | 40,712,359,849 | 40,827,966,713 |
|  | - Historical cost | 228 |  | 45,039,287,623 | 44,522,327,623 |
|  | - Accumulated depreciation | 229 |  | (4,326,927,774) | (3,694,360,910) |
| 4 | Construction in progress | 230 | V. 11 | 50,908,314,760 | 28,210,367,950 |
| III | Property Investment | 240 | V12 | 6,417,308,977 | 7,206,963,211 |
|  | - Historical cost | 241 |  | 9,429,464,991 | 9,429,464,991 |
|  | - Accumulated depreciation | 242 |  | (3,012,156,014) | (2,222,501,780) |
| IV | Long-term financial investments | 250 |  | 545,778,504,364 | 392,259,430,415 |
|  | Investment in subsidiaries | 251 |  | 0 | 0 |


| 2 | Investment in associate or joint venture companies | 252 |  | 345,758,504,364 | 192,239,430,415 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | Other long-term investments | 258 | V. 13 | 200,020,000,000 | 200,020,000,000 |
| 4 | Provision for devaluation of long-term investments | 259 |  | 0 | 0 |
| V | Goodwill | 260 |  | 0 | 0 |
| 1 | Goodwill | 261 |  | 0 | 0 |
| VI | Other long-term assets | 270 |  | 37,874,718,089 | 32,337,720,385 |
| 1 | Long-term prepaid expenses | 271 | V. 14 | 21,406,893,936 | 18,993,576,693 |
| 2 | Deferred income tax assets | 272 | V. 21 | 16,333,748,833 | 13,300,799,372 |
| 3 | Others | 273 |  | 134,075,320 | 43,344,320 |
|  | TOTAL ASSETS | 270 |  | 6,162,118,852,901 | 4,756,794,819,272 |
| A | LIABILITIES | 300 |  | 1,550,969,667,669 | 1,533,364,217,971 |
| I | Short-term liabilities | 310 |  | 1,286,050,402,266 | 1,268,386,837,443 |
| 1 | Short-term borrowing | 311 | V. 15 | 913,276,676,361 | 653,132,655,452 |
| 2 | Trade accounts payable | 312 |  | 150,295,860,302 | 328,712,116,589 |
| 3 | Advances from customers | 313 |  | 68,261,382,019 | 75,210,770,196 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 99,131,499,442 | 113,937,336,138 |
| 5 | Payable to employees | 315 |  | 12,249,405,825 | 14,744,808,426 |
| 6 | Payable expenses | 316 | V. 17 | 16,165,126,789 | 13,722,667,471 |
| 7 | Accounts payable-Affiliate | 317 |  | 0 | 0 |
| 8 | Payable in accordance with contracts in progress | 318 |  | 0 | 0 |
| 9 | Other short-term payables | 319 | V. 18 | 26,670,451,528 | 68,926,483,171 |
| 10 | Provision for short-term liabilities | 320 |  | 0 | 0 |
| II | Long-term liabilities | 330 |  | 264,919,265,403 | 264,977,380,528 |
| 1 | Long-term accounts payable-Trade | 331 |  | 0 | 0 |
| 2 | Long-term accounts payable-Affiliate | 332 | V. 19 | 0 | 0 |
| 3 | Other long-term payables | 333 |  | 202,346,393,362 | 201,620,976,102 |
| 4 | Long-term borrowing | 334 | V. 20 | 46,461,324,210 | 47,236,656,595 |
| 5 | Deferred income tax | 335 | V. 21 | 0 | 0 |
| 6 | Provision for unemployment benefit | 336 |  | 16,111,547,831 | 16,119,747,831 |
| 7 | Provision for long-term liabilities | 337 |  | - | 0 |
| B | OWNER'S EQUITY | 400 |  | 4,519,360,836,105 | 3,142,550,739,733 |
| I | Capital sources and funds | 410 | V. 22 | 4,514,528,005,862 | 3,121,496,225,838 |
| 1 | Paid-in capital | 411 |  | 1,402,600,000,000 | 1,320,000,000,000 |
| 2 | Share premiums | 412 |  | 1,761,160,000,000 | 1,315,000,000,000 |
| 3 | Other capital of owner | 413 |  | 0 | 0 |
| 4 | Treasury stock | 414 |  | 0 | 0 |
| 5 | Assets revaluation difference | 415 |  | 0 | 0 |
| 6 | Foreign exchange difference | 416 |  | 12,247,952,642 | 2,553,408,756 |
| 7 | Investment and development fund | 417 |  | 0 | 0 |
| 8 | Financial reserve fund | 418 |  | 34,231,645,914 | 34,196,465,655 |
| 9 | Other fund belong to owner's equity | 419 |  | 0 | 0 |
| 10 | Retained after-tax profit | 420 |  | 1,304,288,407,306 | 449,746,351,427 |
| 11 | Capital for construction work | 421 |  | 0 | 0 |
| II | Budget sources | 430 |  | 4,832,830,243 | 21,054,513,895 |
| 1 | Bonus and welfare funds | 431 |  | 4,832,830,243 | 21,054,513,895 |
| 2 | Budgets | 432 | V. 23 | 0 | 0 |
| 3 | Budget for fixed asset | 433 |  | 0 | 0 |
| C | Minority interest | 500 |  | 91,788,349,128 | 80,879,861,568 |
| 1 | Investment of minority interest |  |  | 89,510,000,000 | 79,000,000,000 |
| 2 | Benefits of minority interest |  |  | 2,278,349,128 | 1,879,861,568 |
|  | TOTAL RESOURCES | 440 |  | 6,162,118,852,901 | 4,756,794,819,272 |


| Items | Code | Note | Quarter 2 |  | Accumulation from Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 01 | VI. 25 | 2,679,862,990,517 | 1,358,978,039,770 | 4,987,492,538,672 | 2,422,110,839,298 |
| 2. Deductions | 02 | VI. 26 | 38,757,983,242 | 26,787,237,153 | 60,397,922,981 | 35,198,308,684 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 27 | 2,641,105,007,275 | 1,332,190,802,617 | 4,927,094,615,691 | 2,386,912,530,614 |
| 4. Cost of goods sold | 11 | VI. 28 | 2,061,805,969,820 | 1,101,007,130,922 | 3,794,214,704,012 | 1,983,434,868,730 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 579,299,037,455 | 231,183,671,695 | 1,132,879,911,679 | 403,477,661,884 |
| 6. Financial income | 21 | VI. 29 | 33,896,075,901 | 3,307,854,831 | 57,314,484,965 | 5,859,217,661 |
| 7. Financial expenses | 22 | VI. 30 | 94,701,160,855 | 10,041,174,484 | 108,573,902,451 | 30,898,067,174 |
| - Include: Interest expenses | 23 |  | 32,309,430,266 | 9,234,980,844 | 44,918,345,697 | 29,019,297,767 |
| Loss of selling foreign currency |  |  | 0 | 0 | 0 | 0 |
| 8. Selling expenses | 24 |  | 26,492,542,645 | 18,705,734,841 | 47,724,923,663 | 31,182,657,028 |
| 9. General \& administrative expenses | 25 |  | 40,075,109,059 | 24,724,924,062 | 64,100,384,202 | 48,539,878,303 |
| 10. Net operating profit $\{30=20+(21-22)-(24+$ 25) \} | 30 |  | 451,926,300,797 | 181,019,693,139 | 969,795,186,328 | 298,716,277,040 |
| 11. Other income | 31 |  | 5,295,814,798 | 5,466,943,561 | 9,462,673,147 | 23,299,055,186 |
| 12. Other expenses | 32 |  | 1,359,490,452 | 5,611,399,715 | 2,489,256,651 | 21,305,344,596 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 3,936,324,346 | $(144,456,154)$ | 6,973,416,496 | 1,993,710,590 |
| 14. Profit or loss in joint venture | 50 |  | 3,519,073,949 | 0 | 3,519,073,949 | 0 |
| 15. Profit before tax ( $60=30+40+50$ ) | 60 |  | 459,381,699,092 | 180,875,236,985 | 980,287,676,773 | 300,709,987,630 |
| 16. Current corporate income tax expenses | 61 | VI. 31 | 65,034,108,012 | 28,163,755,712 | 135,817,924,684 | 48,678,504,793 |
| 16. Deferred corporate income tax expenses | 62 | VI. 32 | (1,928,361,486) | $(964,586,268)$ | (3,605,830,752) | (1,694,915,853) |
| 17. Profit after tax (70=60-61-62) | 70 |  | 396,275,952,566 | 153,676,067,541 | 848,075,582,842 | 253,726,398,691 |
| 17. Benefits of minority interest |  |  | 989,702,743 | 507,111,811 | 2,287,050,873 | 789,200,043 |
| 17. Profit after tax of shareholders of the parent company |  |  | 395,286,249,823 | 153,168,955,730 | 845,788,531,969 | 252,937,198,648 |
| 18. EPS (VND/share) |  |  | 2,880 | 1,228 | 6,282 | 2,184 |

CASH FLOWS STATEMENT
Quarter 2/2008 (Indirect method)

| Items | Code | Note | Accumulation from Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 980287676773 | 300709987631 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 84496091602 | 60,090,982,360 |
| Provisions | 3 |  | - 811287273 | 2,254,725,736 |
| Unrealized foreign exchange difference loss/gain | 4 |  | 28696743223 | -75,598,245 |
| Loss/gain from investments | 5 |  | -39 215102154 | 4,244,509,272 |
| Interest expenses | 6 |  | 44918345697 | 29,019,297,767 |
| 3. Operating profit before the changes of current capital | 8 |  | 1098372467868 | 396243904521 |
| Changes in accounts receivable | 9 |  | -644 305545869 | -494,811,457,730 |
| Changes in inventories | 10 |  | -747420 050259 | -409,662,555,290 |
| Changes in trade payables | 11 |  | -159 181738235 | 1035243522079 |
| Changes in prepaid expenses | 12 |  | -5677 376711 | -291,739,254 |
| Paid interest | 13 |  | -41671353 533 | -27,042,413,705 |
| Paid corporate income tax | 14 |  | -138 648131287 | -27,226,994,123 |
| Other receivables | 15 |  | 83522765189 | 16,600,532,148 |
| Other payables | 16 |  | -89 135835860 | -43,211,110,200 |
| Net cash provided by (used in) operating activities | 20 |  | -644144798697 | 445841688446 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  | 0 |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | -124 026660571 | -63,820,135,123 |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 4827506953 | 5,651,098,234 |
| 3. Cash paid for lending or purchasing debt tools of other | 23 |  | -2 189893866287 | -1137020 000000 |
| 4. Whtndrawal or lenaing or resaling aebt tools of other comnanies | 24 |  | 2126321640000 | 215,250,000,000 |
| 5. Cash paid for contributing capital to other companies | 25 |  | -150 000000000 | -695,400,000,000 |
| 6. Withdrawal of capital in other companies | 26 |  |  | 899,500,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 35191843278 | 3,409,968,380 |
| Net cash used in investing activities | 30 |  | -297579536627 | -1671029568509 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | 0 |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 539270000000 | 2,126,200,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | 0 |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2116086812450 | 1,330,589,095,272 |
| 4. Cash paid to principal debt | 34 |  | -1922754945183 | -2,012,010,140,561 |
| 5. Cash paid to financial lease debt | 35 |  | -1 004400000 | -3,553,599,999 |
| 6. Dividend, profit paid for owners | 36 |  | -1703825 806 | -173,159,564,735 |
| Net cash (used in) provided by financing activities | 40 |  | 729893641461 | 1268065789977 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | -211 830693863 | 42877909914 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YE | 60 |  | 399322647501 | 78,451,541,560 |


| Influence of foreign exchange fluctuation | 61 |  | 2531979 | 0 |
| :--- | :--- | :--- | ---: | ---: |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 <br> $=\mathbf{5 0 + 6 0 + 6 1 )}$ | $\mathbf{7 0}$ |  | $\mathbf{1 8 7 4 9 4 4 8 5 6 1 7}$ | $\mathbf{1 2 1} 329451474$ |

